

WINE PARIS 2019 (*Vinisud +VinoVision Paris*)

REGISTRATION FORM

From Monday 11 to Wednesday 13 February 2019

Please return the complete form to: ADHESION GROUP – 35-37 rue des Abondances – 92513 Boulogne-Billancourt Cedex – France – Tel.: +33 (0)1 41 86 41 29 – E-mail: wineparis@comexposium.com

1. YOUR COMPANY

Company name:

Address:

Postcode: Town/City: Country:

Telephone: E-mail:

Website: **www.**

SIRET N°: Legal form:

EU VAT Number (mandatory): L L L L L L L L L L L L L L L L

If you are a group subsidiary company:

Name of the group:

Country:

PERSON IN CHARGE OF YOUR FILE

This person will receive all the information about organisation of the show.

Mr. Mrs.

Last name: First name:

Telephone: Mobile:

E-mail (mandatory):

Job title:

NAME OF THE LEGAL REPRESENTATIVE

Mr. Mrs.

Last name: First name :

Telephone: Mobile :

E-mail (mandatory):

Job title:

INVOICING DETAILS (if different from the applicant's)

Company name:

Address:

Postcode: Town/City: Country:

Telephone: E-mail:

EU VAT Number (mandatory): L L L L L L L L L L L L L L L L

MAILING ADDRESS (if different from the applicant's)

Company name:

Address:

Postcode: Town/city: Country:

Telephone: E-mail:

This address will be used for all correspondence regarding your stand and preparations for the show.
Please specify a physical address for correspondence by recorded delivery or for carriers.

2. YOUR BUSINESS

Please check only **one** box corresponding to **your main activity**. If you represent more than one production region, you will be able to specify it later in your catalog presentation.

French wines

- Wines from Alsace
- Wines from Beaujolais
- Wines from Bordeaux
- Wines from Burgundy
- Wines from Champagne
- Wines from Corsica
- Wines from Jura
- Wines from Languedoc
- Wines from Loire Valley
- Wines from Moselle
- Wines from Pays d'Oc IGP
- Wines from Provence
- Wines from Rhone Valley
- Wines from Roussillon
- Wines from Savoy
- Wines from South-West

Foreign wines

- Wines from Germany
- Wines from Austria
- Wines from Spain
- Wines from Hungary
- Wines from Italy
- Wines from Switzerland
- Wines from New Zealand
- Wines from Portugal
- Other foreign wines. *Please specify*.....

Others

- Organisations and trade institutions
- Media
- Services / Accessories
- Tourism
- Digital

3. SPECIFICS

I am a producer of :

- Organic wine Bulk wine Unique, rare, indigenous or traditional grape varieties Bag-in-Box®

My company is committed to sustainable and responsible development approach: Yes No

4. LOCATION

Please check only **one** box.

- | | | |
|--|--|--|
| <input type="checkbox"/> Alsace - VINOVISION | <input type="checkbox"/> Languedoc - VINISUD | <input type="checkbox"/> South-West - VINISUD |
| <input type="checkbox"/> Beaujolais - VINOVISION | <input type="checkbox"/> Loire Valley - VINOVISION | <input type="checkbox"/> Jura Savoy - VINOVISION |
| <input type="checkbox"/> Bordeaux - VINISUD | <input type="checkbox"/> Pays d'Oc IGP - VINISUD | <input type="checkbox"/> Multi-region |
| <input type="checkbox"/> Burgundy - VINOVISION | <input type="checkbox"/> Provence - VINISUD | <input type="checkbox"/> International |
| <input type="checkbox"/> Champagne - VINOVISION | <input type="checkbox"/> Rhone Valley - VINISUD | |
| <input type="checkbox"/> Corsica - VINISUD | <input type="checkbox"/> Roussillon - VINISUD | |

5. EQUIPMENT ACCORDING TO THE FORMULA

✓ "PRODUCER MODULE" EQUIPMENT (FOR 6 M²FLOOR SPACE; LIMITED OFFER)

- Floor covering: needle punched carpet
- Structure: covered wood partitions
- Shared storage area
- Lighting
- Furniture pack : 1 reception desk, 1 stool and 1 wastepaper basket
- Cleaning before the fair opens
- Signage : company name (max. 48 characters)

✓ "STANDARD" EQUIPMENT (FOR A MINIMUM FLOOR SPACE OF 9 M²)

- Floor covering: needle punched carpet
- Structure: wood partitions clad with brushed cotton
- Storage area equipped with a coat hook and free-standing shelves (4 shelves)
- 1 sign: company name (max. 48 characters), stand number
- 1 LED spotlight for 3m² of stand
- 1 x 1 KW intermittent electrical box (systematically located in your stand's store area with a cable leading to a socket on your reception desk)
- Furniture pack (for every 9 m²): 1 reception desk, 1 stool, 1 table, 3 chairs and 1 wastepaper basket
- Cleaning: the day before the show opens and daily cleaning

✓ "PREMIUM" EQUIPMENT (FOR A MINIMUM FLOOR SPACE OF 12M²)

- Floor covering: needle punched carpet
- Structure: wood partitions clad with brushed cotton
- Storage area equipped with a coat hook and free-standing shelves (4 shelves)
- 1 sign: company name (max. 48 characters), stand number
- **1 personalised high sign**
- Furniture pack (for every 12 m²): 1 reception desk, 1 stool, 1 table, 3 chairs, 1 wastepaper basket + 1 glass cabinet
- 1 LED spotlight for 3m² of stand
- **1 x 3KW intermittent electrical box** (systematically located in your stand's store area with a cable leading to a socket on your reception desk)
- **Personalisation of the reception desk, high sign and a poster with your visuals**
- Cleaning: the day before the show opens and daily cleaning

6. EXHIBITING

A. STAND

- Producer Module – 6m²** (area + equipment; limited offer) **2 412€ Excl. VAT**
- Bare surface area – from 24m²** (ground surface only) **207€ x _____ m² = _____ € Excl. VAT**
- “Standard” Fitted Booth – from 9m²** (the floor area cannot be sold alone, equipment mandatory)
- Booth area **207€ x _____ m² = _____ € Excl. VAT**
- Booth equipment **195€ x _____ m² = _____ € Excl. VAT**
- “Premium” Fitted Booth – from 12m²** (the floor area cannot be sold alone, equipment mandatory)
- Booth area **207€ x _____ m² = _____ € Excl. VAT**
- Booth equipment **260€ x _____ m² = _____ € Excl. VAT**

B. OPEN CORNERS

Allocation of the number of sides will depend on availability when your stand is installed

- Booth open on 2 sides (*minimum 12m²*): **28€ x _____ m² = _____ € Excl. VAT**
- Booth open on 3 sides (*minimum 48 m²*): **38€ x _____ m² = _____ € Excl. VAT**
- Booth open on 4 sides (*Island, minimum 96m²*): **50€ x _____ m² = _____ € Excl. VAT**

STAND SUB-TOTAL (A + B) = _____ € Excl. VAT (1)
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C. EXHIBITOR PACK

The **EXHIBITOR PACK** is **compulsory** for all exhibitors present on the stand. It includes

- Access to the privatised exhibitor area allowing online management of your registration 24 hours a day
- Exhibitor badges: 3 badges per pack (1 additional badge per 9m²)
- 50 customer invitations
- The presentation of your company and your appellations on the event website and the official catalogue
- One copy of the official catalogue
- 1 exhibitor tasting kit

There are 2 versions:

- The **BUSINESS exhibitor pack** with the services listed above
- The **FIRST exhibitor pack** which includes the services of the BUSINESS exhibitor pack as well as the following additional services: a badge reader (licence for smartphone), 3 VIP visitor badges (5 for stands of over 24m²) and 2 racks of glasses.

Number of exhibitors present on your stand (direct + co-exhibitors):

- EXHIBITOR BUSINESS PACK** **x 450 € = _____ € Excl. VAT (a)**
- CO-EXHIBITOR BUSINESS PACK** **x 450 € = _____ € Excl. VAT (b)**
- EXHIBITOR FIRST PACK** **x 700 € = _____ € Excl. VAT (c)**
- CO-EXHIBITOR FIRST PACK** **x 700 € = _____ € Excl. VAT (d)**

EXHIBITOR PACK SUB-TOTAL (a+b+c+d)= _____ € Excl. VAT (2)
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TOTAL REGISTRATION FEES EXCL. VAT (1+2) = _____ €
20% VAT (for liable companies) = _____ €
TOTAL REGISTRATION FEES INCL. VAT (3) = _____ €

IMPORTANT - TVA :

Our services are governed by Directives 2008/8/EC and 2008/9/EC and articles 259-1, 259-2, 259 A 5°a and 259 A 5° bis of the French Tax Code (CGI). Only French exhibitors who are liable for VAT and exhibitors who are not liable for VAT are required to pay French VAT.

TENANT RISK/PROPERTY DAMAGE INSURANCE*

The Tenant Risk/Property Damage insurance policy (cover details given in the Insurance Regulations) is an automatic policy that it is mandatory to take out to meet the requirements of the company managing the Site hosting the Show.

If Exhibitors wish to cancel and/or request the refund of the amount invoiced by the Organiser for this insurance policy, they must provide proof of having taken out another Tenant Risk policy that meets the terms stated in Article 9.2 of the standard terms and conditions for the rental of Show floor space and stand equipment by providing the Organiser with a duly completed Insurance Certificate form bearing the stamp and signature of the insurer at least 10 days before the set-up phase of the Show begins.

The Tenant Risk/Property Damage insurance policy simultaneously covers:

- Tenant risks (meaning property damage caused to the Site manager and/or Site owner which affects movable and immovable assets in the event of the

following: fire, lightning, explosion, water damage, attacks and natural disasters) up to a total of €3,000,000 per loss.

- Damage suffered by your property or property entrusted to you.

NB: Plasma- and LCD-type screens are excluded from the policy. The exhibitor has the option of taking out special insurance. In addition, if the value of property exhibited exceeds the insured amount (€500 per m² with a minimum of €6,000 and a maximum of €300,000), exhibitors are encouraged to take out supplementary insurance. This information can be found in the Insurance Regulations section provided with this Application Form.

TENANT RISK/ PROPERTY DAMAGE INSURANCE SUB-TOTAL

(min 120€ - max 1 200€)

Stand < 27m² = package of 120€

Stand > 27m² _____ m² x 4,50 € = _____ € (4)

** insurance premiums are invoiced by ADHESION GROUP in the name and on behalf of COMEXPOSIUM ASSURANCES and are exempt from VAT (article 261 C 2 ° of the CGI)*

TOTAL PARTICIPATION INCL. VAT (3) = _____ €	(cf. previous page)
INSURANCE (4) = _____ €	
TOTAL AMOUNT INCL. VAT = _____ €	

7. PAYMENT CONDITIONS

✓ PAYMENT SCHEDULE

The payment of the Total Amount Inclu.VAT (for liable companies) will occur according to the following schedule:

- 1st payment: 10% when ordering and until June 30th, 2018
- 2nd payment: 40% on 1 July 2018

The corresponding invoices will be sent to you by mail.

The registrations occurring after July 1st, 2018 must go along with the advance payment 1 & 2, ie 50%.

Balance: the balance of the participation invoice will be payable 15 days after the date of issue, which will take effect on September 30, 2018. Any registration made within thirty (30) days of the Show must go along with the payment of the full amount due by the exhibitor.

✓ PAYMENT METHOD (Check the corresponding box)

- Check made out to: **ADHESION GROUP** – and to send to Accounting Department, 35-37 rue des Abondances, 92513 Boulogne-Billancourt Cedex.
- Bank transfer to **ADHESION GROUP**

Warning:

It is mandatory to attach the bank transfer statement to your application. Please confirm with your bank that the name of your company appears in full letters on the documents to avoid any difficulties in recognizing your payment. Bank transfer fees are the responsibility of the exhibitor

Code banque	Code Guichet	N° compte	Clé RIB	Domiciliation
30056	00004	00042084461	93	HSBC FR AGC ADHESION GROUP
IBAN : FR76 30056000 0400 0420 8446193			BIC : CCFRFRPP	

8. YOUR AGREEMENT

I confirm I have read and possess a copy of the General Terms and Conditions of Participation; the General Terms and Conditions of Sale for Communication Tools; the General Rules for Commercial Events; and the Specific Rules for the Show, and I accept all the clauses without restriction or reservation.

I will also read through all the information about the details of my participation in the Show, available in the "Practical Information" section of the Exhibitors' Space which can be accessed from the Show's website, and will comply with all its provisions.

I acknowledge that the Organiser will automatically invoice me for the tenant risk / property damage insurance explained in detail in the Insurance Rules, in order to meet the requirements of the company managing the Site hosting the Show.

If I want to cancel and/or request a refund of the amount invoiced by the Organiser for the tenant risk / property damage insurance, I will need to provide proof of having taken out a tenant risk policy that meets the conditions set out in Clause 9.2 of the General Terms and Conditions of Participation, by sending the "certificate of insurance" form to the Organiser at least 10 days before the Show's set-up begins, duly completed, signed and stamped by my insurer. I acknowledge that, in that case, I will not receive either form of cover making up the Organiser's insurance policy.

I am responsible for ensuring that the companies present on my stand respect the General Terms and Conditions of Participation. I am liable for any violation of said terms and conditions by the companies present on my stand, and I undertake to cover the Organiser in respect of any appeal, dispute, charge, judgement or miscellaneous outlay arising from these companies in respect of their participation in the Show.

I acknowledge that, if my application to participate in the Show is approved by the Organiser, I will definitively be bound to participate in the Show. Failing that, I must pay a sum to the Organiser, in the name of the penalty clause, of 100% of the total price of my participation in the Show.

I hereby request to be registered as an Exhibitor at WINE PARIS 2019 – VINISUD-VINOVISION PARIS and declare having the due authorisations and powers necessary to enter into a contract for this registration.

Signatory name (uppercase): _____
Signatory's position at the company: _____

Place :

Date:

Information about you will be gathered by Adhesion Group in order to manage your registration and your participation in Wine Paris – Vinisud-VinoVision Paris and to be able to send you news and business proposals, depending on your preferences. This information is required. In accordance with the applicable regulations, you have the right to access, correct and delete your personal data and to object to their processing. You can exercise these rights by writing to Adhesion Group at 35-37 rue des Abondances 92100 Boulogne-Billancourt FRANCE or privacy@comexposium.com.

You may receive news and business proposals about the Wine Paris – Vinisud-VinoVision Paris show. If you do not wish to receive these, please check this box:

Please send me news and business proposals about the Comexposium Group's other events: World Wine Meetings, Paris Retail Week, Foire de Paris, Paris International Agricultural Show, Salon du Cheval, Salon du Tourisme, Retromobile, Paris Games Week, etc.

Please send me news and business proposals about the partners of Wine Paris – Vinisud-VinoVision Paris and of the Comexposium Group.

9. INSURANCE CERTIFICATE

This certificate must be signed by your insurance provider and returned to the Organiser of the trade show WINE PARIS 2019 – VINISUD-VINOVISION PARIS with a specific request to cancel the Tenant Risk/Property Damage insurance policy or to obtain a refund.

By post: Adhesion Group 35-37 rue des Abondances 92100 Boulogne Billancourt France.
Or by email: wineparis@comexposium.com

Please be aware that by returning this certificate and requesting the cancellation or refund of the sum invoiced by the Organiser for the Tenant Risk/Property Damage insurance policy, you will no longer be covered by the two policies forming the insurance package offered by the Organiser.

..... (company name), with its head office located at....., registered with ORIAS under number....., **confirms that** (company name)

Address:

Post code: Town: Country: **has taken out policy no.**

..... **which provides the necessary insurance for its business during the** **trade show organised at** **(hereinafter the "Site"), and which covers the following:**

Financial consequences to which it may be exposed from property damage caused to the Site manager's and/or Site owner's movable and immovable assets, in the event of the following: Fire, lightning, explosions, water damage, attacks and natural disasters. This Tenant Risk policy includes minimum damage cover of €3,000,000 per loss.

..... (company name) waives its right to claim any compensation it may be entitled to from the Site manager, Site owner or their respective insurers, as well as the Organiser or its insurers, for any damage covered by the Tenant Risk policy.

This certificate is valid for the period from _____ to _____. It cannot bind _____ beyond the general terms and conditions and other contractual documents to which it refers, and only entails the presumption of cover borne by the insurer, in accordance with Article L 122-3 of the French Insurance Code.

<p>Signed at, on</p>	<p>Tenant Risk Insurer (Stamp and signature)</p>
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10. GENERAL TERMS AND CONDITIONS OF PARTICIPATION

1. ACCEPTANCE OF THE GENERAL TERMS AND CONDITIONS OF PARTICIPATION

The present standard terms and conditions (hereinafter referred to as the "Terms and Conditions") shall apply to all those exhibitors (hereinafter referred to as the "Exhibitor(s)") who make a request for admission to the WINE PARIS – VINISUD-VINOVISION PARIS show (hereinafter referred to as the "Show") organised by ADHESION GROUP (French Société Anonyme with a share capital of € 305,910.79, whose registered office is located 35/37 rue des Abondances – 92100 Boulogne-Billancourt, whose registration number is RCS Nanterre 331 605 790) hereinafter referred to as the "Organiser" at the exhibition centre Paris Expo Porte de Versailles (hereinafter referred to as the "Site").

Within the context of its application to participate, the Exhibitor confirms having read through these Terms and Conditions, the General Rules for Commercial Events and, where available, any Specific Rules for the Show, as well as all the information concerning the details of the Exhibitor's participation in the Show, available in the "Practical Information" section of the Exhibitors' Space which can be accessed from the Show's website, and undertakes to accept all the clauses thereof, without reservation or restriction.

Admission to the Show entails the Exhibitor's complete acceptance of these Terms and Conditions, as well as all the documents referenced herein.

The Organiser reserves the right to modify these Terms and Conditions without notice. Any changes hereto will be brought to the Exhibitor's attention. Modifications resulting from changes in regulations and/or relating to personal and property safety will have immediate effect, without the need to sign any document on the subject.

In the event of modification of the dates and/or the site hosting the Show, determined by the Organiser for any reason whatsoever, or of any change to these Terms and Conditions which do not have immediate effect as set out in the above paragraph, the Exhibitor will be notified of that change. Unless the Exhibitor cancels its application to participate by means of registered post with confirmation of delivery, sent to the Organiser within 15 days of the said notification, the Exhibitor will be considered as having accepted the new dates and/or site hosting the Show, or the amended version of the Terms and Conditions.

Furthermore, it is expressly agreed that under no circumstances shall admission to the Show oblige the Organiser to admit the Exhibitor to any future shows or any other events organised by the Comexposium Group to which the Organiser belongs and

shall not confer upon the Exhibitor any booking rights or priorities.

2. COMMITMENT - ADMISSION

All applications to the Show are subject to examination by the Organiser which reserves the right to assess and verify the following non-exhaustive list of information:

- the creditworthiness of the applicant,
- the compatibility of the applicant's activities with the nomenclature of the Show,
- the match between the products or services offered by the applicant and the positioning of the Show,
- the neutrality of message that the applicant could deliver at the Show.

All proselytising and/or militarism that could interfere with the smooth running of the Show is strictly prohibited.

Applications coming from those who remain indebted to the Organiser or any company from the Comexposium Group and/or in dispute with the Organiser or any company from the Comexposium Group will not be considered.

The Organiser will notify the Exhibitor of its decision (approval or rejection of the application) by electronic mail.

In the case of the Organiser's approval of the application to participate in the Show, the Organiser and the Exhibitor will be definitely committed one to the other by means of a contract whose contents comprise the Exhibitor's application as approved by the Organiser, these Terms and Conditions, and the other documents referenced in Clause 1 above.

Consequently:

- the Organiser will provide the Exhibitor with a stand that matches the characteristics indicated by the Exhibitor in its application and will supply the additional services requested in that application, without prejudice to the provisions set out in Clause 10 below,
- the Exhibitor will pay the amounts indicated in its application and will conform to these Terms and Conditions, as well as to all the documents referenced in Clause 1 above.

The Exhibitor may not cancel its participation in the Show for any reason whatsoever, including in the case of a disagreement on the space allocated to it in accordance with Clause 10 below.

In the event of rejection of the application, the Organiser will, as applicable, refund the amount of the first payment already made by the Exhibitor.

It is expressly specified that the Organiser reserves the right to reject any application as it sees fit and cannot be held liable for any damages.

The Organiser reserves the right not to consider applications submitted after the deadline for registration defined by the Organiser. After this date has passed, the

Organiser no longer guarantees the availability of the stands.

3. INVOICING TERMS

All prices stated on the Organiser's documentation and on the Show's website are expressed in euros exclusive of taxes. In accordance with the legislative and regulatory requirements that apply to these services, the value added tax at the current applicable rate will be added.

4. PAYMENT TERMS

Payment of contractually due amounts shall be made as they fall due and in the following manner:

- the first instalment (deposit): shall be paid with the application form sent by post or when the Exhibitor submits its online application, by cheque or bank transfer or, when the application is submitted online, by debit card,
 - the second instalment (deposit) : from July 1st, 2018, shall be paid no later than fifteen (15) days after the date of issue of the balancing invoice, by cheque or bank transfer. No discounts are available for early payment or payments on account.
 - the third instalment (balance): shall be paid no later than fifteen (15) days after the date of issue of the balancing invoice, by cheque or bank transfer. No discounts are available for early payment or payments on account.
- Registrations occurring less than thirty (30) days before the opening of the Show must be paid in full by the Exhibitor no more than eight (8) days after the date on which the corresponding invoice was sent to the Exhibitor.

That time frame will be reduced to two (2) days if the Exhibitor registers fewer than eight (8) days before the Show opens, and in all instances, payment must be received by the Organiser at least two (2) days before the Show opens.

All requests for an equipped stand submitted after registration shall be payable in full at the time of request.

All amounts should be made payable to the Organiser and must be in euros.

5. SECURE PAYMENT AND PROOF OF TRANSACTION FOR ONLINE APPLICATIONS

The Show website is protected by a secure payment system and the Organiser has adopted the ATOS SSL encryption procedure, which encodes and protects confidential information.

Unless proven otherwise, data recorded by the Organiser shall constitute proof of all dealings between the Organiser and the Exhibitor.

Data recorded by the payment system constitutes proof of the financial transactions.

6. LATE AND MISSED PAYMENTS

Any amounts that remain outstanding after the invoice payment date, will result in the

automatic application of late payment interest equal to three times the statutory interest rate, starting from the day following the invoice due date.

If the payment deadlines set out in Clause 4 "Payment Terms" above are not respected, a fixed fee of €40 for debt recovery fees shall be charged by the Organiser in addition to the late payment penalties referred to above (Art. L-441-3, L441- 6 and D445-5 of the French Commercial Code). This fixed fee does not preclude any other fees incurred by the Organiser in recovering unpaid invoices. Stands will only be made available to Exhibitors once full payment has been received.

Once a stand location has been allocated to an Exhibitor, the balance must be paid on or before the date indicated on the invoice.

7. VAT

Exhibitors from outside France can obtain a VAT refund as follows:

* For companies from European Union member countries:

- Submit the refund request via the appropriate online State portal where the Exhibitor is registered in accordance with the provisions of Directive 2008/9/CE of 12 February 2008. In France, this is the fiscal portal at www.impot.gouv.fr.

- A digital copy of the original invoices for all sums over €1,000 excl. tax must be submitted with the online refund request.

- The refund request must be submitted by 30 September of the calendar year that follows the refund period.

* For companies from countries outside the European Union:

The Exhibitors concerned must appoint a tax representative in France to carry out all tax formalities.

8. TERMINATION CLAUSE – PENALTY CLAUSE

8.1 If the Exhibitor fails to pay any of the amounts it owes by the due date or if the Exhibitor fails to comply with any of the clauses of these Terms and Conditions, regardless of the reason, the contract binding it to the Organiser will be terminated seven (7) days after the Organiser has sent a formal notice expressly stating the terms of this Clause 8.1 to the Exhibitor by registered post with confirmation of delivery or by any other useful means, where the breach remains unresolved.

If the Exhibitor expresses the intention of cancelling its participation, the Organiser may implement this termination clause by sending it a formal to notice to abandon the cancellation and confirm its participation within seven (7) days.

That period of seven (7) days will begin on the date of the first attempt to deliver that registered post to the Exhibitor.

The contract will automatically be terminated upon expiration of the above time frame, without the need for the Organiser to have the termination recorded by the courts, and the Organiser will immediately be free to dispose of the space allocated to the Exhibitor.

In the event of termination of the contract under this clause, the Exhibitor may pay the full price of its participation in the Show, in the name of this penalty clause. Consequently, the amounts previously paid will definitively remain the property of the Organiser and any outstanding amounts will immediately fall due.

8.2 As an exception to the above, the contract between the Exhibitor and the Organiser will immediately be terminated as of right and without formal notice:

- if the Exhibitor does not occupy its stand by the day before the Show opens to the public, regardless of the reason,
- in the event of the Exhibitor's registration less than thirty (30) days before the Show opens, if the payment stipulated in Clause 4 of these Terms and Conditions is not made within the time frame set out in the said clause (either eight (8) days or two (2) after the invoice was sent and, in any case, at least two (2) days before the Show opens), regardless of the reason.

In the cases mentioned in article 8.2, the consequences of termination will be the same as those provided by article 1.

9. INSURANCE

9.1. Civil liability:

The Organiser will not be responsible for any damage that the Exhibitor might cause to third parties, including the manager or the owner of the Site hosting the Show.

Consequently, the Exhibitor will, at least ten (10) days before the scheduled Show set-up date, take out insurance contracts with insurance companies certified to perform insurance transactions in France, covering the financial consequences of any liability that may be incumbent upon it for reasons of bodily harm or material or immaterial damage caused to third parties, including the manager and the owner of the Site, as a result of its activity during its participation in the Show (including during the set-up and break-down periods).

At the Organiser's request, the Exhibitor will supply the corresponding current certificate from its insurer, stating the policies taken out, their total sums and their period of validity. Failing this, the Organiser reserves the right to refuse the Exhibitor's access to the Show, without compensation.

9.2. Tenant risk and the Exhibitor's property

Furthermore, the Organiser will not be responsible for:

- > property damage caused to the Site's manager and/or owner, affecting personal or real property, in the event of the occurrence of any of the following events: fire, lightning, explosion, water damage, terrorist attack or natural catastrophe.
- > damage caused to property owned by the Exhibitor or placed in its care.

Consequently, in order to meet the requirements of the company managing the Site, the Organiser will automatically invoice the Exhibitor for the tenant risk / property

damage insurance taken out by Comexposium Assurances, under the conditions set out in point 9.3 below.

As applicable, if the Exhibitor can provide proof of its subscription to a tenant risk policy by sending the "certificate of insurance" form to the Organiser at least 10 days before the Show's set-up begins, duly signed and bearing its insurance company's stamp and stating the benefits provided with a minimum of €3,000,000 per claim, the aforementioned tenant risk / property damage insurance will be cancelled and/or refunded in full. By returning that certificate and requesting the cancellation and/or refund of the amount invoiced by the Organiser in the name of tenant risk / property damage insurance, the Exhibitor will no longer receive either form of cover making up the Organiser's insurance policy.

9.3. Insurance provided by the Organiser: a) Insurance covering tenant risk and the Exhibitors' property:

The insurance contract taken out by Comexposium Assurances on behalf of the Exhibitors covers both:

- > property damage caused to the Site's manager and/or owner, affecting personal or real property, in the event of the occurrence of any of the following events: fire, lightning, explosion, water damage, terrorist attack or natural catastrophe, up to €3,000,000 per claim,
- > damage to the Exhibitor's property.

The amount of cover is specified in the Insurance Rules appended to the application form and is also accessible on the Show website, subject to any changes to the insurance conditions.

By taking the insurance, as detailed in the said Insurance Rules, the Exhibitor is taking insurance with Comexposium Assurances, who is the subscriber.

b) Supplementary insurance cover for the Exhibitor's property:

The Exhibitor may also submit a request to the Organiser to subscribe to insurance for:

- > property damage: additional insurance on top of the amounts covered by the principal policy with payment of a premium calculated on the additional capital value,
- plasma screens: a specific insurance policy must be taken out.

9.4. Waiver of all recourse

a) Against the Site manager and/or Site owner companies:

Executing the commitments undertaken by the Organiser towards the Site manager and/or Site owner companies, the Exhibitor, by the mere fact of its participation, declares that it waives all recourse that it or its insurers may be entitled to make against these companies and their respective insurers for any damage covered by the tenant risk policy and for any direct or indirect losses the latter parties may cause to its property, equipment and fittings as well as any caused to that of its agents, and additionally for any operating losses and/or

extra costs regardless of the cause, with the exception of malicious acts.

In addition, the Exhibitor declares it waives all recourse against the Site manager and/or Site owner companies and their respective insurers in the case of one of the following events occurring, with harm caused to the Exhibitor:

- fire damage, theft, water damage, damp or any other situation affecting its own property, with the Exhibitor being required to insure itself against these risks,
- abnormal actions by other Site occupants, their staff or suppliers, or visitors,
- interruption or inadvertent functioning of the water, gas or electricity supply, the air conditioning or other general system, the suspension or shut-down, even for an extended period, for a reason out of the control of the Site manager and/or Site owner companies of fluid systems including the automatic fire extinguisher network, heating and air conditioning systems, or any one of the equipment items shared by the Site,
- contamination of the heating, water or air conditioning networks for a reason out of the control of the Site manager and/or Site owner companies,
- security measures taken by the Site manager and/or Site owner companies and/or by any government authority, should these cause harm to the Exhibitor.

The Exhibitor undertakes to obtain the same waiver from its insurers.

b) Against the Organiser:

The Exhibitor also declares it waives all recourse that it or its insurers may be entitled to make against the Organiser and its insurers in regard to damage covered by the tenant risk policy and direct or indirect damage its property, equipment and fittings may suffer as well as that of its agents, as well as for any operating losses and/or extra costs regardless of the cause, with the exception of malicious acts.

The Exhibitor undertakes to obtain the same waiver from its insurers.

It is further specified that, on the basis of reciprocity and excepting malicious acts, the Organiser and its insurer waive any claim against the Exhibitor and its insurer for damage affecting any property, equipment and fittings belonging to the Organiser and which the Exhibitor is responsible for. It is further specified that this waiver is not applicable for any loss or damage that may affect the Site's buildings, fittings and equipment owned by the Site manager and/or Site owner companies and that has been given into the care of the Exhibitor.

10. ALLOCATION OF STANDS

The Organiser will draw up a Show floor plan and allocate stand areas as applications are received, taking into account the Show's different sections. The Organiser will do its best to take into account the wishes expressed by the Exhibitors and the nature of the products exhibited. So as to be able to do

this, and taking into account the inherent constraints imposed in the placement of Exhibitors, the Organiser reserves the right to modify the surface area requested by the Exhibitor, up to a maximum of 20%, and to modify the corresponding invoice accordingly, without this giving the Exhibitor the right to cancel its booking. The Organiser alone can determine the general arrangement of the Show, as well as the arrangement of the stands at the Site. Participation in previous events does not give the Exhibitor any special rights to stand locations.

Any complaints made by an Exhibitor about the allocation of stand areas should be addressed in writing to the Organiser within seven (7) days of receiving of the Show's floor plan. Any such complaints must be supported by documentation that clearly sets out the serious nature of, and/or the reasons for, the complaint.

The Organiser will do its best to meet justified requests to change the location of a stand.

If the Exhibitor has not contacted the Organiser within seven (7) days of sending the features of the Exhibitor's location, the Exhibitor shall be deemed to have accepted the stand allocated to it.

Under no circumstances shall the Organiser be held liable for any consequences arising from the location of a stand allocated to an Exhibitor.

11. SUBLETTING/SHARED EXHIBITING

The Exhibitor may not provide advertising services on any media for a company that is not itself an Exhibitor. Furthermore, the Exhibitor is prohibited from assigning or subletting any stand or part of any stand area that it has been allocated without prior written agreement from the Organiser. If the Organiser agrees to the subletting, the Exhibitor must pay individual registration fees for each of the companies present at the stand. The Exhibitor will ensure that any sub-lessee of its stand complies with these Terms and Conditions. The Exhibitor is liable for any breach of these Terms and Conditions committed by sub-lessees at its stand. Moreover the Exhibitor hereby holds harmless the Organiser against any dispute, claim, charge, judgement and/or miscellaneous disbursements that may arise as a consequence of any company present at its stand in relation to their participation in the Show.

12. STANDS

Information regarding the installation, equipment and removal of stands will be available in the Exhibitor's Guide:

a) Stand use - compliance with applicable laws and regulations

Exhibitors are required to be familiar with and comply with all applicable regulations in force at the time of the Show, whether issued by public authorities or by the Organiser, in particular the no-smoking rules that apply to the public areas, the Fire Safety Regulations and the Health and Safety Regulations.

The Fire Safety Regulations and the Health and Safety Regulations will be communicated to Exhibitors in the Exhibitor's Guide.

The Organiser prohibits the operation of any stand that does not comply with these regulations.

The Exhibitor agrees to comply with all laws and regulations that apply to its business and/or the services and businesses that it wishes to develop within the scope of its participation in the Show. To this end, the Exhibitor will lodge all mandatory declarations and obtain the necessary approval and/or accreditation (including for selling and giving away drinks to be consumed on site) so that under no circumstances shall the Organiser have cause to be concerned.

Lastly, the Exhibitor will not cause any discomfort (noise, odour, etc.) to neighbouring Exhibitors or negatively impact the Show's organisation.

b) Damage

Unless stated otherwise, the stand area, the stand itself and any equipment made available to the Exhibitor by the Organiser shall be deemed to be in good condition.

The leased stand must be returned to the Organiser in a clean condition, free of any waste. The stand and any equipment provided as stand fittings must be returned to the Organiser in good condition. Any damage caused to the occupied space, the stand, the supplied equipment or the existing infrastructure that is observed when the stand is returned will be invoiced to the Exhibitor.

c) Stand occupation

The Exhibitors will occupy their stands no later than the day before the Show opens to the public.

d) Pass readers

The pass readers which may be purchased by the Exhibitor give the visitors the possibility to identify themselves on the Exhibitor's stand, so the Organiser may provide to the Exhibitor their following personal data at least: name, surname, email address. This identification process depends on the visitors consent to have their personal data transmitted to the Exhibitor. For that reason, the Organiser does not guarantee the Exhibitor to provide him with a determined amount of data.

The Exhibitor is required to comply with the regulations applicable to the protection of personal data and the sales prospect. Under no circumstances should the Organiser be liable for the Exhibitor's use of the transmitted personal data for which it is solely responsible.

13. PERMITTED PRODUCTS, BRANDS AND SERVICES

The Exhibitor is prohibited from exhibiting at its stand any products, brands and services other than those listed on its online stand booking application.

Moreover, the Exhibitor hereby declares and warrants that it holds all intellectual property rights relating to the products and/or services exhibited, or that it has been authorised by the rights' holder to exhibit the products, brands or services at its stand.

The Exhibitor hereby warrants that the products and/or services it is exhibiting comply with all current applicable safety standards and accepts full liability for any defects in the aforementioned products and services; as such the Organiser cannot be held liable in this respect.

14. VISIBILITY

The Exhibitor shall be solely liable for the contents of all information supplied by it for the purposes of publication on the Show website, and in particular for information about its products and/or services and their characteristics, performance, prices, etc.

The Exhibitor hereby warrants that the aforementioned information is lawful and in particular that it complies with all current regulations relating to the name, offer, presentation, user manual, and description of the scope and terms of the warranty covering the goods, products or services that it is presenting online and, more generally, that this information complies with all current advertising and consumer protection laws.

The Exhibitor has sole liability for the publication of all texts, logos, illustrations, photographs, images, products and brands and the Exhibitor alone must hold the relevant reproduction rights.

The Exhibitor holds harmless the Organiser against any amicable dispute and judicial proceedings brought by a third party.

15. ILLICIT TICKET TOUTING

The act of offering for sale or showing with the intention to sell or transfer or supplying with the intention to sell or transfer any Show access passes (entry passes, invitations, tickets etc.) in a public or private place or on the Internet, without the authorisation of the Organiser, is a criminal offence punishable by questioning and arrest by the police and a fine of €15,000. The fine is increased to €30,000 for repeat offenders.

16. INVITATION CARDS

The copying or re-sale of invitation cards is strictly prohibited and shall be subject to prosecution and other sanctions.

If the fraudulent use of an invitation card (re-sale, copying, theft, etc.) is brought to its attention, the Organiser reserves the right to withdraw the invitation.

17. DEMONSTRATIONS AND OTHER EVENTS

a) Demonstrations

Demonstrations may only be held at the Show for those products that require a specific technical explanation. Furthermore, such demonstrations may only take place if the Organiser has given a special prior written authorisation. Demonstrations on a podium raised above the initially planned floor height are strictly prohibited. Demonstrations carried out using a

microphone, or which harangue or solicit in any manner, are strictly prohibited. Any full or partial closure of an Exhibitor's stand during normal opening hours to the public and, in particular, during any demonstration, is strictly prohibited without express prior written authorisation from the Organiser.

b) Other events

All attractions, shows and events taking place within an Exhibitor's stand area must be authorised in advance by the Organiser. To this end, the Exhibitor shall provide specific details of the planned event (equipment and audio devices used, type of event, etc.).

In any event, the loud speakers used may not exceed 30 decibels (dB) and they must face the interior of the stand and be angled towards the floor. The sound level shall not exceed 85 decibels (dB).

c) Under no circumstances shall any demonstration or event interfere with the neighbouring Exhibitor(s) or the general movement around the Show and, more generally, with the proper running of the Show. Failing this, approval may be revoked without further warning.

18. ADVERTISING

All advertising using sound or lighting must comply with the Show's Decoration Regulations and shall be subject to the prior written agreement of the Organiser. Any such agreement shall be conditional upon the advertising not interfering with any neighbouring Exhibitor(s) or the general movement around the Show and, more generally, with the proper running of the Show. Failing this, approval may be revoked without further warning.

Distribution of brochures, vouchers and other printed matter intended to redirect Show visitors to the Exhibitor's stand is strictly prohibited in the aisles and throughout the Site. Only brochures, vouchers and other printed material offered within the Exhibitor's stand are authorised.

Any documentation given to any visitor to a stand, such as a business card or order form, must bear the stand name or company name of the Exhibitor as it appears on the booking form.

19. BUSINESS PRACTICES / UNFAIR COMPETITION

The French Consumer Code expressly prohibits sales at a premium (Article L 121-19 of the Consumer Code), sales at loss (Article L 442-2 of the Commercial Code), pyramid selling (Article L 121-15 of the Consumer Code), tying sales (Article L 121-11 of the Consumer Code) and false sales.

Any auctions must be in compliance with current legislation.

The Exhibitor will explain to consumers that any purchases made at the Show, other than those subject to a consumer credit agreement (Article L312-18 of the Consumer Code) and those arising from a personal invitation to come to the stand to receive a gift, do not enjoy the right to cancel the

purchase. As a result, in the contract proposals made at the Show, the Exhibitor will mention the absence of a cancellation period in clear, legible terms contained in box set apart (Article L 224-59 of the Consumer Code).

The Exhibitor is hereby expressly prohibited, for the entire period of the Show, from engaging in acts of unfair competition such as conducting surveys and distributing advertising items outside its stand area, where such surveys or distribution give rise to the diversion of visitors to the Show in favour of the Exhibitor.

The Exhibitor is obliged to ensure that any agreements it enters into with visitors to the Show are executed in good faith.

20. COUNTERFEIT ITEMS

The Exhibitor will personally ensure the protection of all intellectual/industrial property rights related to the materials, products, services and brands exhibited in accordance with any applicable current legislation and regulatory provisions, and the Organiser shall not be held liable for any failure to comply, particularly in the event of a dispute with another Exhibitor or a visitor to the Show.

In the event that a competent court finds that the Exhibitor has breached the provisions of the present clause, the Organiser reserves the right to oblige the Exhibitor to comply with any stipulations made in the court's findings. Failing that, the Organiser reserves the right to refuse entry to the Exhibitor or to enforce any sanctions referred to in the Terms and Conditions without the Exhibitor having the right to claim any compensation.

21. DISPLAYING PRICES

Prices must be shown inclusive of all taxes and in the French language, in accordance with current applicable legislation, and must be clearly displayed to ensure the public is well informed. Any price reduction announcements (discount, rebate or cashback offer) through labelling, marking or display must comply with all current applicable legislation and regulations relating to the advertising of prices to consumers, and may only appear on small posters within the stand area. The maximum size of any such posted notices is 30 cm x 20 cm.

22. SALES FOR TAKE AWAY

Unless stated otherwise, any sale whereby a purchaser may take immediate possession at the Show of the purchased items is prohibited.

In any event, and when authorised, the Exhibitor will comply with all applicable regulations in force on the Show day(s) relating to the sale of items for immediate take away.

23. SACEM DECLARATION

Exhibitors wishing to play music at their stands must give the Organiser prior written notice of the same. Furthermore, the Exhibitor is exclusively liable for complying with intellectual property laws relating to the

playing of music. Thus the Exhibitor shall make any necessary declarations relating to the playing of music to SACEM (the French collecting society) and hereby undertakes to make any requisite payments.

The Exhibitor holds harmless the Organiser against all claims and/or actions brought by a third party as a consequence of the Exhibitor's failure to meet its obligations.

24. PHOTOS/BRANDS

The Exhibitor, for no charge, expressly authorises the Organiser and the Comexposium Group to:

- take, should they wish to do so, photos and/or videos featuring the Exhibitor and/or members of its team, as well as any products exhibited at its stand,
- use any such images freely on all media and in particular for the purposes of advertising (including on the internet) in France and worldwide for a period of five (5) years beginning from the date this application form is signed,
- cite and reproduce, for no charge, its trade mark and company name as a commercial reference for the purposes of communication on any media (including the internet) in France and worldwide for a period of five (5) years beginning from the date this present Show application is signed.

Any Exhibitor who does not wish for all or part of their stand or any elements thereon (logo, trade mark, model) or any members of their team to appear in photographs or films and/or on the Internet by way of advertising material promoting the Show, must advise the Organiser of this in writing before the start of the Show.

Furthermore, any Exhibitor wishing to take photographs of the Show must inform the Organiser in writing beforehand. Given this, the Exhibitor will personally ensure it possesses all necessary authorisations to take photographs at the Show and is exclusively responsible for complying with any image rights enjoyed by Exhibitors.

25. CATALOGUE

Only the Organiser is authorised to publish, have re-published and distribute the Show catalogue. All information required by the catalogue publishing team will be supplied by the Exhibitors, who remain responsible for it. Under no circumstances will the Organiser be liable for any omissions or reproduction, composition or other errors that may occur.

26. PRACTICAL INFORMATION

All information about the details of the Exhibitor's participation in the Show can be viewed in the "Practical Information" section of the Exhibitors' Space, accessible from the Show's website. The Exhibitor will comply with the health and safety regulations and customs formalities, as well as the limitations imposed on stand layouts.

27. CUSTOMS

Each Exhibitor is responsible for carrying out any applicable customs formalities for

materials and products originating from outside of France.

The Organiser shall not be held liable for any difficulties arising in connection with the completion of such formalities.

The Exhibitor holds harmless the Organiser against any disputes and/or claims in relation to this and will compensate the Organiser for any loss suffered as a consequence of the Exhibitor's failure to comply with the necessary customs formalities.

28. CANCELLATION OF THE SHOW DUE TO A FORCE MAJEURE EVENT

In the event that the Organiser cancels the Show due to a force majeure event as recognised by French jurisprudence, the Organiser will immediately notify the Exhibitors.

If this occurs, the Organiser shall not be held liable for any loss or damages but shall return to the Exhibitors any amounts paid to it by them.

Force majeure events include:

- events described as such by French jurisprudence,
- events that render the Site's operation impossible, regardless of the cause, and listed exhaustively below:
 - fire, explosion, flood, storm, lightning,
 - deterioration of technical equipment resulting in it being impossible to operate the Site,
 - flood, violent storm, lightning damage,
 - decision by a government authority to close or requisition the Site.

29. LIABILITY OF THE ORGANISER

The Organiser shall not be held liable for any interruption or commercial damages suffered by Exhibitors for any reason.

30. PERSONAL DATA

The Organiser may process the Exhibitor's personal data for the purpose of managing its application to participate in the Show and its business relationship with the Organiser. That information and data will also be retained for security purposes in order to comply with legal and regulatory obligations, as well as to enable the Organiser to improve and personalise the services that it offers and the information that it transmits.

Only the Organiser's in-house teams and the service providers that it has authorised will have access to the Exhibitor's personal data. These data may be communicated to third parties, according to the Exhibitor's choice.

In accordance with the applicable regulations, the Exhibitor has the right to access, correct and delete its personal data and to object to their processing. The Exhibitor also has the right to define general or specific instructions as to what is to be done with the data after death. To exercise these rights, the Exhibitor is invited to write to the Organiser by post at ADHESION GROUP – 35/37 rue des Abondances – 92100 Boulogne Billancourt France or by email sent to : wineparis@comexposium.com

Depending on the choices made by the Exhibitor on its application form, the Exhibitor may also receive business proposals and news about the Show, other Comexposium Group events and/or their partners.

31. SUBSTITUTION OPTION

As part of the execution hereof, the Organiser may at any time be free to:

- be replaced by any company from the Comexposium Group to which it belongs, understood as referring to any controlling, controlled by or placed under the same control as the Organiser (as defined by Article L 233-3 of the Commercial Code), or
- assign or transfer, in any way and to any person of its choice, the rights and obligations ensuing from these Terms and Conditions, namely in the event of sale or lease management of the Show's business assets.

It is expressly agreed that this transfer and substitution will not alter the application to participate in the Show, which the Exhibitor will uphold.

32. COMPLAINTS AND DISPUTES - GOVERNING LAW - JURISDICTION

All complaints must be sent by registered post with confirmation of delivery within ten (10) days of the Show closing.

The parties shall endeavour to settle amicably and rapidly any dispute that may arise between them in relation to the interpretation and/or execution of the contract and these Terms and Conditions. Any dispute that cannot be settled in this manner will be subject to the exclusive jurisdiction of the Nanterre courts.

Participation in the Show and all actions taken in relation to this participation are subject to French law.

33. TOLERANCE

Any tolerance shown by the Organiser regarding any partial or complete failure by the Exhibitor to carry out any provision(s) set out in these Terms and Conditions shall under no circumstances, irrespective of the duration or frequency, give rise to any rights which benefit the Exhibitor nor shall such tolerance modify, in any manner, the extent or terms of performance of the Exhibitor's obligations.

34. INVALIDITY

In the event that one or more provisions of these Terms and Conditions are found to be invalid or declared as such under any law or regulation or following a final court decision, the remaining provisions will remain in force and retain their scope of application.

35. SANCTIONS

In the event of any breach of the Terms and Conditions and/or any Specific Regulation, the Organiser, having given formal notice in the presence of a bailiff in respect thereof and where the breach remains unremedied, shall have the right to close the corresponding Exhibitor's stand forthwith and prevent the Exhibitor from entering the stand

area, without such an action giving rise to a right to claim material or non-material damages from the Organiser in respect thereof.

The Exhibitor shall be liable for any costs arising from the Organiser's intervention (bailiff's fees and/or fees relating to the stand closure).

In any event, once any breach has been identified, the Organiser has the right to terminate this contract without incurring liability for any losses suffered by the Exhibitor, and will immediately repossess the stand area.

In addition, the Organiser has the right to refuse the Exhibitor admission to any Show organised by any company within the Comexposium Group for a period of three (3) years.

11. Tenant risk/property damage insurance policy

- It should be noted that the Organiser is not responsible for: Property damage caused to the movable and immovable assets of the Site manager and/or Site owner in the event of the following: fire, lightning, explosion, water damage, attacks and natural disasters.
- Damage caused to property owned by the Exhibitor or placed in its care.

However, the organiser recommends that exhibitors take advantage of the insurance policies taken out by Comexposium ASSURANCES on their behalf with AXA France and AXA Entreprises.

Subject to Exhibitors taking out these policies by accepting the insurance package offered on the Application Form, these insurance policies cover:

- damage to the exhibitors' property (loss, theft, destruction) and stand equipment, under the conditions and within the limits of the insurance policy
- tenant risks as stated in these regulations

The insurance policies proposed have been taken out by Comexposium Assurances on behalf of its Exhibitors and are appropriate solutions based on the situation, the needs expressed and the financial terms and conditions of the policy (deductible, insurance benefit and premium).

It is indicated that the insurance taken out by the exhibitor does not cover the third party liability of the latter. In this regard, the exhibitor acknowledges having taken out all the insurance policies necessary with an insurance company covering its third party liability and that of any person involved directly or indirectly in the exercising of its activities and/or those of its company, for any physical injuries, material or intangible damage caused to a third party during his attendance and/or that of its company at the Exhibition WINE PARIS 2019 – VINISUD-VINOVISION PARIS (including during the set-up and dismantling periods).

I. TENANT RISK INSURANCE

Insurer: AXA ENTREPRISES, T5 – 313 Terrasse de l'Arche, 92727 Nanterre, France.
Policy no. 63 761 910 04

TENANT RISK POLICY COVER

1. Object and scope of cover

The liability cover stipulated in this policy applies by virtue of not only the French Civil Code but more generally all laws, acts and regulations in force on the date of the claim.

This policy covers:

- **Tenant risk and extra "immovable asset" tenant risk:** This involves the tenant's or occupant's liability as regards the owner for physical damage affecting movable and immovable assets that have been temporarily or permanently leased, entrusted or made available, and can extend to involve liability for the entire building of which the tenant occupies a part.
- **Neighbour and third party claims:** This involves material and immaterial damage claims from neighbours and third parties (Articles 1382, 1383 and 1384 of the French Civil Code).

For the events listed in the paragraph below.

a. Covered events and specific exclusions

➤ Fire:

Combustion, conflagration and blazes and damage due to the resulting heat, gas and smoke, including damage caused by emergency services and rescue measures taken as a result of a covered loss occurring in the Insured Party's property or that of another person.

➤ Direct lightning strike:

Including damage caused to the insured property by falling chimneys, antennae, trees, outdoor aerial installations and any other construction struck by lightning.

➤ Explosion – Implosion:

Including water jets from steam appliances.

➤ Damage caused by water, ice and other liquids:

Accidental water or other liquid leaks, including from:

- Pipes, including buried pipes.
- All tanks and appliances, both fixed and mobile, that use water or any other liquid, vapour or heating.
- The rupture or blockage of stormwater drains, sewers and runoff channels or pipes.
- Infiltration through side walls, windows, roofs, terraces, balconies, glazed canopies, skydomes and pyrodomes, including damage caused by ice in tanks, appliances and above-ground pipes located in buildings.

However, ice damage is only covered when:

- it is an abnormally intense event resulting in damage to several water distribution systems inside buildings heated under normal conditions for the region, and the systems were designed and installed in line with industry standards in the local area or region in which the loss occurred

OR

- Despite being of a normal intensity, it occurs simultaneously with a sudden, unforeseen event that leads it to cause damage.

The following are excluded from cover:

- Damage due to condensation or humidity, unless this condensation or humidity is the direct result of a covered loss.
- Damage caused to the appliances that caused the loss as well as the repair, shifting or replacement of pipes, taps and appliances.

However, above-ground tanks, appliances and pipes are covered in the event of ice.

- Repair of roofs, terraces, balconies and glazed canopies.
- Damage caused following a lightning strike, subsidence or landslide.
- The cost of the water or other liquid lost.

➤ Riots, popular uprisings, vandalism, acts of terrorism, sabotage and attacks:

All damage caused to insured property by acts of vandalism, riots, popular uprisings, acts of terrorism, sabotage and attacks, whether these acts are individual or collective.

➤ Natural disasters:

This cover applies under the conditions stipulated in Act no. 82-600 of 13/07/1982.

• Object of the cover

The Insurer covers the Insured Party for financial compensation for direct property damage to all of the assets covered by the policy caused by the abnormal intensity of a natural agent. If "Business interruption" cover has been taken out, the Insurer covers the Insured Party for a compensation amount that corresponds to the gross margin loss and resulting extra operating costs during the cover period stipulated in the policy, the interruption period or the reduced business period of the company caused by the abnormal intensity of a natural agent affecting that company's property.

• Payment of sums covered

The sums covered can only be paid after an interministerial decree has been published in the Official Journal of the French Republic stating that a Natural Disaster has occurred.

• Scope of the cover

The policy covers the cost of direct property damage suffered by assets up to their value indicated in the policy and within the limits and conditions stipulated in the policy the first time the loss occurs. If Business interruption is included in the policy, and with no special reduction possible for the total sum of the risk elements used to determine the premiums, the policy covers the financial consequences of an interruption or reduction in the company's activity within the limits and conditions stipulated in the policy for the primary risk, as at the first time the loss occurs.

- **Deductibles**

Notwithstanding any provisions to the contrary, the Insured Party remains liable for part of the compensation payable after a loss.

With assets used for habitation, land-based motor vehicles and other assets used for non-professional purposes, the deductible is set at the non-indexed sum of €381, except for damage due to land movement following soil dehydration and/or rehydration, for which the deductible is set at €1,524.

With assets used for professional purposes, the deductible is equal to 10% of the sum of non-insurable direct property damage suffered by the Insured Party, per establishment and per event, with the minimum being €1,143 except for damage due to land movement following sudden soil dehydration and/or rehydration, for which the deductible is set at €3,049. However, if the deductible stipulated in the policy is higher than this sum, it will be applied.

With Business Interruption cover, the deductible corresponds to an interruption or reduction in the company's activity of three (3) business days, with a minimum non-indexed amount of €1,143. However, if the deductible stipulated in the policy is higher than this sum, it will be applied.

The Insured Party may not contract insurance for the portion of the risk consisting of the deductible.

In a municipality without a predictable natural risk prevention plan for the risk named in the decree that declares a state of Natural Disaster, the deductible will be adjusted according to the number of decrees made for the same risk on or after 2 February 1995, according to the following terms:

- first and second decree: deductible applied
- third decree: applicable deductible doubled
- fourth decree: applicable deductible tripled
- fifth and subsequent decrees: applicable deductible quadrupled

- **Insured Party's Obligations**

The Insured Party must declare to the Insurer or its local representative any damage that may activate the cover as soon as the former becomes aware of it and, at the latest, within ten (10) days of the interministerial decree being published which announces a state of Natural Disaster (extended to thirty (30) days for Business Interruption cover).

When the Insured Party has contracted several policies that provide compensation for direct property damage resulting from the abnormal intensity of a natural agent (or that

activate Business Interruption cover), in the event of loss and within the timeframes mentioned in the previous paragraph, the Insured Party must declare the loss to the Insurer of its choice.

- **Insurer's Obligations**

The Insurer must pay the compensation due under the policy within three (3) months of the Insured Party providing the estimate report for damaged property (or losses suffered) or the date of publication of the interministerial decree declaring a state of Natural Disaster if this occurs afterwards. Failing this, and unless there have been unforeseeable circumstances or a force majeure event, the compensation payable by the Insurer will incur interest at the legal tax rate once this period has expired.

- **b. Exclusions**

When defining the scope of cover, the insurer uses the exclusions clause to define certain events, certain types of damage or more generally certain risks as excluded from this cover.

Consequently, any event, property or damage excluded by the insurer through an exclusion clause will not be covered by the insurer should any damage occur.

1. The following damage and losses are categorically excluded:

- Those resulting from the intentional or harmful act of corporate officers of the Insured Party, whether acting alone or in collusion with third parties.
- Those that harm the physical well-being of people (bodily injury).
- Those that result from the embargo, nationalisation, sequestration or seizure, destruction or confiscation by order of civil or military authorities, except for destructive acts ordered with the aim of stopping the spread of damage or acts of destruction ordered following a loss.
- Those resulting from flooding, avalanches, earthquakes, volcanic eruptions and other disasters, if an interministerial decree authorises their legal coverage as natural disasters (failing this, the event may still be covered by this policy under "Water damage" for flooding and, if the Insured party has subscribed to it, under 1.9 "All risks (subject to named exclusions)" for other events).
- Those resulting from loss of trading.
- Those resulting from the Insured Party's duties as stipulated in Act no. 58 208 of 27 February 1958 for motor vehicles (mandatory vehicle insurance).
- Those resulting from the Insured Party's responsibilities other than the tenant risk and extra "immovable asset" tenant risk, and the neighbour and third party claims.

The following are still covered for the various events listed above:

- Accidental, non-excluded damage and its consequences arising from these phenomena.
- Damage and consequences caused by these phenomena when the latter result from a covered accidental event.
 - Solely damage to buildings arising in France during the 10-year guarantee period which is covered by Construction Damage insurance stipulated in Act 78.12 of 4 January 1978 and subsequent texts.

2. Excluded items:

Furthermore, the following are not covered by this policy (except in regard to claims by tenants, occupants, neighbours and third parties):

- Bodies of water, plots of land, basements (except cellars, car parks and gallery and building basements), channels and pipes, crops and outdoor vegetation.
- Tunnels, roads and bridges used by public vehicle traffic.
- Weirs, dykes and mines.
- Damage to wharves, docks and jetties unless they form an integral part of a building.
- Aircraft, spacecraft, seacraft, land-based motor vehicles and their trailers while travelling outside the insured sites or their immediate surroundings (except in the event of fire or explosion and except for heavy construction, lifting and equipment handling vehicles).
- Movable and immovable assets held by the Insured Party, for which it is not responsible for insuring on behalf of another party and for which it has received a claims waiver from the owner(s) and their insurers. It is, however, agreed that this policy's cover will be activated to cover direct claims from the owners of these assets if their own policy proves to be inadequate at the time of the loss, if a premium - reduced due to this particularity - has been paid in this respect.

NB: These assets and liabilities are only excluded for events covered by separate policies taken out by the owners or by claim waivers as discussed above when those waivers operate.

- Valuable objects, unless they are used for the Insured Party's professional activities.
- The contents of cold stores and refrigeration units, when the damage results from a fault in the merchandise itself or when there is an electricity outage ordered by government authorities.
- Animals. However, the Insured Party will be covered when the aforementioned

goods are stocked, presented or sold on insured premises or their surroundings.

- Products and merchandise made by the Insured Party itself and whose characteristics make them unsuitable for use or sale, unless the faults are the result of non-excluded equipment damage.
- Merchandise sold by the Insured Party without retention of title and received by the purchaser or a duly authorised third party, after the effective transfer of risk to that purchaser.
- Assets in the process of being built, demolished, assembled or tested, except in the event of fire, explosion, lightning, water damage, storm, an aircraft crash, vehicle impact, acts of vandalism, terrorism, sabotage and attack.

Although these events could potentially occur, they do not appear to be of such a nature that they would deprive the exhibitor of the cover proposed in a large number of circumstances in connection with the Show.

2. Cover and deductibles

Exhibitors are covered by the insurance taken out by Comexposium Assurances with AXA Entreprises for Tenant Risk and Neighbour and Third Party Claim cover that may be activated following the events below: Fire, lightning, explosions, water damage, attacks and natural disasters, for the following maximum amounts:

- Tenant Risks: €3,000,000 per loss
- Neighbour and third party claims: €1,500,000 per loss

This cover carries a deductible of €5,000 per loss.

A. COMMENCEMENT OF COVER OF THE TENANT RISK INSURANCE POLICY TERMS

The cover is in place during the entire Show duration: from the first day of the set-up period until the last day of the dismantling period.

II. PROPERTY DAMAGE POLICY

Insurer: AXA Entreprises
T5 – 313 Terrasse de l'Arche, 92727 Nanterre, France.
Policy no. 4 299 10 204

A. COVER

1. Purpose and scope of the cover

a/ Events insured

The insurance covers any material damage, losses and damage caused to the goods exhibited, including the fittings of the stands pursuant to any non-excluded event.

It is specified that acts of terrorism and attacks and Natural Disasters are only covered in France.

b/ Goods insured

The insurance covers the goods of the exhibitors and the co-exhibitors, and the fittings of the stands.

2 – EXCLUSIONS OF COVER

The exclusion of cover clause is the clause whereby the insurer, when it defines the purpose of its cover, expresses its intention to exclude from said cover certain events, certain types of damage and, more generally, certain risks.

The insurer shall therefore not be liable for any event, property or damage excluded by it through the exclusion clauses in case of damage.

a/ Events excluded

Damage, losses and deterioration suffered by the goods insured are excluded from the cover that result:

- from foreign war or civil war,
- from the direct or indirect effects of an explosion, discharge of heat or radiation resulting from the transmutation of atoms or radioactivity as well as the losses due to the effects of radiation provoked by the artificial acceleration of particles,
- from confiscation, sequestration, seizure or destruction by order of any government or public authority, as well as the consequences of any infringements,
- of flooding or overflowing of stretches of natural or artificial water, rain water, floods, tidal wave, moving blocks of snow or ice or other natural disasters (except those covered under the Law on natural disasters no 82-600 of 13.07.82, cf. Article 2 above),
- of a specific defect, wear and tear, age, slow deterioration, moths, parasites and rodents of any kind,
- of the insufficiency or unsuitability of the packing or packaging,
- of simple thefts or misappropriations committed by the employees of the Insured Party or of the beneficiary as well as of the intentional or fraudulent fault of the insured party or of the beneficiary, who have the strict obligation to act in all circumstances as if they were not insured.
- of the influence of atmospheric agents for object exposed to the air,
- of epizootic as regards animals,
- of the fading of flowers, trees and floral decorations as well as of any plants.
- of any losses or disappearances on the stands where free distributions or tastings are made of any goods or beverages whatsoever,

- of any sanitary or disinfection measures or cleaning, repair or renovation operations,
- of the defective assembly or dismantling of the objects insured,
- of the breaking of fragile objects such as porcelain, glassware, mirrors, marble, pottery, terra cotta, sandstone, ceramics, alabaster, plaster, waxworks, cast iron works, under glass or windows.

If the occurrence of these events cannot be excluded, it appears however that they are not likely to deprive the exhibitor of the protection of the coverage offered in a large number of circumstances during the exhibition.

Nevertheless, of these events excluded from cover, we draw your attention to acts of petty theft or embezzlement committed by the insured's employees. Thus, such events may under no circumstances activate the insurance cover and shall therefore not be indemnified if they should occur.

b/ Goods excluded

We draw your attention to the fact that the following goods are excluded from the cover:

- Works of art,
- Objects of special value. An object of special value means an object whose intrinsic value is not related to the costs incurred to obtain it,
- Furs, skins and carpets,
- Cash and notes,
- Personal effects and objects, jewels, cameras, radios, electronic pocket calculators and all the objects belonging specifically to any person attending the event directly or indirectly,
- Connected telephones,
- Removable software and software packages,
- Plasma or LCD screens (the exhibitor can take out a specific insurance policy to cover this equipment).

c/ Damage excluded

The following items are always excluded from the cover granted by the Insurer:

- Indirect losses of any kind whatsoever such as loss of profits, damages, duties and other taxes, penalties of any kind and, notably, those relating to a deadline or delay for any reason whatsoever,
- Stains of animals,
- Damage caused to materials, clothes, fur, carpets, tapestries and covering (floors, walls, partitions) by marks, stains, dirty marks and burns of cigars, cigarettes and/or pipes, except those

resulting from water damage, fire or theft,

- Scratches, scrapes, rust or any oxidation and/or corrosion,
- Damage to the objects exhibited under stands, when these goods are located outside of the latter,
- Damage, losses and deterioration suffered by the goods insured when this damage is the result of the operating or mechanical or electrical malfunction of the said objects.

3 – AMOUNT OF THE COVER

The cover is fixed at € 500 per square metre rented with a minimum of € 6,000 and a maximum of € 300,000.

This amount is the limit of liability, i.e. the maximum amount of the insurer's obligation. Moreover, in case of loss, you may not obtain compensation in excess of the above-mentioned amount in the event that the insurance coverage is activated.

In the event of theft, the payment of the compensation shall be made after deduction of a deductible of € 300 per loss.

The deductible is the sum of money or the portion of the damage for which you will be responsible in the event that a risk occurs. In addition, the insurance benefit shall be paid for losses in amounts greater than the deductible and for the portion in excess of the deductible.

For all these reasons, we believe that the AXA Entreprises insurance policy no. 429910204 is an appropriate solution based on the situation, the needs expressed and the financial terms and conditions of the policy (deductibles, insurance benefits and premium).

4 - ADDITIONAL INSURANCE

If the value of the exhibited items exceeds the insured amount, exhibitors are advised to take out additional insurance.

Moreover, plasma and LCD screens are excluded from coverage. However, the exhibitor has the option of taking out special insurance.

The additional insurance enrolment form for damage to property or for plasma or LCD screens is attached to these insurance regulations and is also included in the Exhibitor's Guide, which will be sent to each participant or accessible on the exhibition's website.

B. PROPERTY DAMAGE INSURANCE CONDITIONS

1 – TAKING OF EFFECT OF THE COVER

The cover applies to the stands provided to the exhibitors from the day before the opening to visitors (7.00 p.m.) to the last day of opening to visitors (closing time).

However, Plasma/LCD screen additional insurance will be effective from the morning on which the exhibition is open to the public until the evening of its closure.

2 – SPECIFIC PREVENTATIVE MEASURES FOR THEFT COVERAGE.

The cover for Theft without break-in applies when the following preventive measures have been taken:

- During the hours of opening to the public and/or to exhibitors, as well as during the period of installation and dismantling, the stand must be permanently guarded by the Exhibitor or by one of its employees.
- During the hours of closure to the public et/or to exhibitors, the audiovisual equipment used for advertising purposes (such as video recorders, cameras, video cameras and portable microphones) must be stored in a locked cupboard and/or specific area.

If you fail to do so, you risk being denied coverage by the insurer.

3 – PROVISIONS SPECIFIC TO OBJECTS OF VALUE

Objects in precious metals (gold, silver or platinum), precious stones, pearls, gold or silver plate, time-pieces and any objects of a small size and/or of great value must be locked up:

- During the hours of opening of the exhibition to the public : in solid showcases equipped with thick glass and locked by safety locks
- During other times (installation – closure – dismantling): in a safe approved by the insurer.

If you fail to do so, you risk being denied coverage by the insurer.

The risks of theft are only covered in the event of break-in or in the event of violence committed against the guard or guards.

4 – Provisions specific to takeaway sales

Uniquely for the exhibitions concerned

The cover applies for goods intended for takeaway sales.

The insurance only covers goods in locked storerooms or placed in solid cupboards entirely closed and locked with security locks. The Theft cover is restricted to theft by break-in from the storerooms and/or

cupboards.

In the event of partial or total loss, the cover of the Insurer is automatically reduced by the amount of the loss. The reimbursement is made solely on the basis of the cost and/or purchase price.

III. LOSSES UNDER THE TENANT RISK/PROPERTY DAMAGE POLICIES

1 – Declaration of loss

The losses must be immediately declared to the Organiser.

In addition, losses must be reported within twenty-four (24) hours, regardless of the damage, under pain of forfeiture.

Every declaration of a loss must imperatively state the date, the circumstances, the known or suspected causes of the loss and the approximate amount of the damage and must be accompanied by the original complaint filed in the event of theft.

This claim form must be sent directly to SIACI SAINT HONORE, as indicated in section VII below.

The claim form must indicate the insurance policy number, i.e. AXA Entreprises policy no. 4 299 10 204.

2 – Measures to be taken at the time of a loss

You must also take any measures to limit the scale of the damage and ensure the protection of undamaged objects and, when the liability of a third party might be involved, take all the measures required by the laws and regulations in effect to protect any course of action taken by the insurer.

If you fail to do so, you risk being denied coverage by the insurer.

3 – ASSESSMENT OF THE LOSS

It is recalled that the insurance cannot produce a profit for the insured party. It only covers the compensation for its material losses in accordance with the **compensation principle** stipulated by the Code in Article L 121-1.

In the event of a loss covered by the insurance policy, the damage is assessed by mutual agreement.

4 – PAYMENT OF THE BENEFIT

The benefit shall be paid to the owners of the insured property.

If the coverage amount applied for is insufficient, the benefit shall be divided

proportionally to the total value of the damaged property of each of the exhibitors present at the stand.

IV. PERSONAL DATA

The personal data collected on the enrolment form for the above-mentioned insurance policy and during the term of the policy may be disclosed to the Insurer and to the persons involved in managing the policy (intermediate underwriters, experts and reinsurers).

Said data shall be used to manage the policy, to analyse and control risk, to carry out the services, to prepare statistics and to enforce the legal, regulatory and administrative provisions in force.

As provided by law, the insured may access the information concerning him/her, have it corrected, object to its disclosure to third parties or to its use for commercial purposes by sending a letter to COMEXPOSIUM ASSURANCES.

V. CONTACT DETAILS OF AND INFORMATION ABOUT THE INSURANCE BROKER

COMEXPOSIUM ASSURANCES

Insurance brokerage firm registered with ORIAS under number **10 058 342** and located at **70 Avenue du Général de Gaulle - 92508 Paris La Défense Cedex**

Telephone: +33 (0)1 76 77 11 11

The registration of COMEXPOSIUM ASSURANCES can be verified at www.orias.fr.

COMEXPOSIUM ASSURANCES is subject to the control of the Autorité de Contrôle Prudentiel (ACP) located at 61 rue Taitbout - 75436 Paris Cedex 09 (Switchboard: +33 (0)1 55 50 41 41).

COMEXPOSIUM ASSURANCES is a subsidiary of the COMEXPOSIUM company.

COMEXPOSIUM ASSURANCES offers only property and casualty insurance policies at the exclusion of public liability and life insurance policies.

COMEXPOSIUM ASSURANCES has a civil liability guarantee and a financial guarantee in accordance with the insurance law, which it has obtained from the ALLIANZ company.

COMEXPOSIUM ASSURANCES has no financial ties to insurance companies.

To assist it in offering the above-mentioned insurance policy, COMEXPOSIUM ASSURANCES has granted power to the

ADHESION GROUP, agent intermediate underwriter in process of registration with ORIAS, whose head office is located at 35/37 rue des Abondances – 92100 Boulogne-Billancourt, France.

The registration of ADHESION GROUP can be verified at www.orias.fr.

ADHESION GROUP is subject to the control of the Autorité de Contrôle Prudentiel (ACP) **located at 61 rue Taitbout - 75436 Paris Cedex 09 (Switchboard: +33 (0)1 55 50 41 41).**

ADHESION GROUP has no financial ties to insurance companies.

VI - CLAIM FORM

In the event of a loss under the tenant risk/property damage policy, claim forms must be sent to:

SIACI SAINT HONORE
18 rue de Courcelles
75384 Paris Cedex 08
Telephone: +33 (0)1.44.20.99.99

Such claim forms must meet the above-mentioned conditions and be sent by registered letter with acknowledgment of receipt.